

## Message Text

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PAGE 01 LAHORE 00242 191512Z  
ACTION NEA-10

INFO OCT-01 EUR-12 EA-12 ISO-00 EB-08 /043 W  
-----101263 191514Z /43

O R 190818Z FEB 78  
FM AMCONSUL LAHORE  
TO USDOC WASHDC IMMEDIATE  
INFO SECSTATE WASHDC 1594  
AMEMBASSY ATHENS  
AMCONSUL HONG KONG  
AMEMBASSY ISLAMABAD  
AMCONSUL KARACHI  
AMEMBASSY SINGAPORE  
AMEMBASSY TEHRAN

UNCLAS LAHORE 0242

E.O. 11652: N/A  
TAGS: BTIO, PK  
SUBJ: PRIVATE TRADE OPPORTUNITY - MAJOR PROJECT: INDUSTRIAL AND  
CEMENT ENGINEERS LIMITED

1. 535/03/P0058  
2. 021578  
3. J. GIBNEY  
4. 535 PAKISTAN  
5. Y-ENGINEERING CONSULTANTS  
6A. CABLE OR TELEX --  
6B. PERVEZ MALIK, GENERAL MANAGER COORDINATION AND CONTRACTS  
6C. INDUSTRIAL AND CEMENT ENGINEERS LIMITED (INCEM)  
ASIF CHAMBERS  
14-A DAVIS ROAD  
LAHORE, PAKISTAN  
7. CABLE: CONCEPT; TELEX: 4636-SCCP-PK; TEL: 54719  
8. --  
9. 104  
9A. DIRECT COLLABORATION FOR TECHNICAL CONSULTANCY SERVICE  
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10. 9915902-0000. CONSULTANCY SERVICE FOR PLANT OF  
PROPOSED CAPACITY 2,000 TONS PORTLAND CEMENT PER DAY.  
CONSULTANCY TO INCLUDE COMPLETE FEASIBILITY AND  
TECHNICAL STUDY, DEPOSITS EVALUATION, DESIGNING,  
RECOMMENDATION FOR MACHINERY AND PROCESS, PREPARATION  
OF INTERNATIONAL BID DOCUMENTS. ETC. ESTIMATED BUDGET  
FOR CONSULTANCY AND TECHNICAL SERVICES IS \$2,000,000.

TOTAL PROJECT IS ESTIMATED AT \$45 MILLION OF WHICH  
75 PERCENT IS FOREIGN EXCHANGE COMPONENT TO  
BE MET THROUGH WORLD BANK OF SIMILAR LOANS.

STATE CEMENT CORPORATION, A PAKISTAN GOVERNMENTAL  
ORGANIZATION AND RESPONSIBLE FOR CEMENT INDUSTRY IN  
COUNTRY HAS RECEIVED USAID LOAN (#391-W-165) FOR  
TECHNICAL STUDIES ON SEVERAL CEMENT PROJECTS, ONE OF  
WHICH IS DERA GHAZI KHAN CEMENT PLANT. INCEM IS A GOVERNMENT-  
OWNED CONSULTING ENGINEERING FIRM,  
50 PERCENT SHARES OF WHICH ARE HELD BY STATE CEMENT CORPORATION  
AND 50 PERCENT BY NATIONAL ENGINEERING SERVICES  
(PAKISTAN) LIMITED (NESPAK). IT IS A LEADING  
CANDIDATE TO CONDUCT FEASIBILITY STUDY FOR DERA GHAZI KHAN AND  
OTHER CEMENT PLANT PROJECTS. SUBJECT WISHES TO HAVE TECHNICAL  
COLLABORATION AND REPORTEDLY IS IN TOUCH WITH SEVERAL THIRD  
COUNTRY ORGANIZATIONS FOR THIS PURPOSE. INTERESTED U.S.  
PARTIES SHOULD CONTACT INCEM AND BE PREPARED TO COME  
TO LAHORE TO SIGN JOINT PROPOSAL WHICH MUST BE SUBMITTED FOR  
PAKISTAN GOVERNMENT S APPROVAL BEFORE MARCH 28, 1978.

GAMON

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 feb 1978  
**Decapton Date:** 01 jan 1960  
**Decapton Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780077-0390  
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**Subject:** PRIVATE TRADE OPPORTUNITY - MAJOR PROJECT: INDUSTRIAL AND CEMENT ENGINEERS LIMITED  
**TAGS:** BTIO, PK  
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**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014